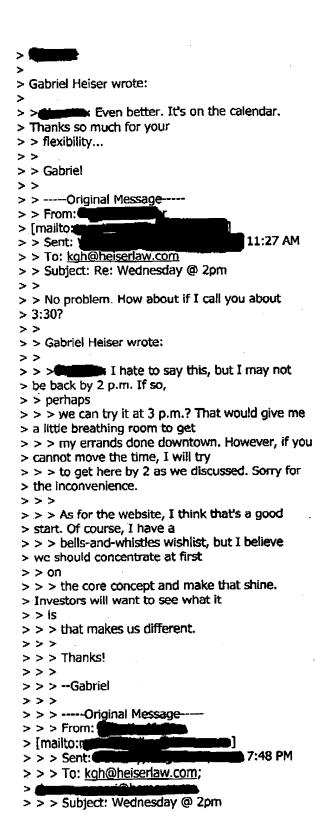
```
> > From: "
> To: <kgh@heiserlaw.com>
> Subject: the list
                                                 Newest message
                        4:03:45 -0600
> Date: 7
> Thanks for calling Gabriel. Here's what you
> wrote and then Dan's reply.
> Gabriel wrote:
> Dan: That price is acceptable, but can you send
> me a brief outline of
> what I
> will wind up with at that point? My hope is
> that you will have a "bare
> bones" but attractive "web site" that will
> indicate to the investors the
> scope of the site, although only the Will form
> will actually work. I
> think
> we decided that you will actually do the
> programming for the Will
> document
> generation, based on my HotDocs form (the
> 74-page Word .dot file), as
> as the user input (the 26-page Word outline of
> the "Will Questions" I
> emailed you yesterday) that will drive the
> assembly of the Will
> document. It
> will also be printable from the site to either
> the user's printer or be
> saveable in Word format on the user's hard
> drive. The DPA will not be
> part
> of this phase.
> Please let me know if my assumptions are
> correct, or if I missed
> anything.
> Thanks.
> Our reply:
> Your assumptions are all correct. We will
> have:
> ... A bare bones but nice looking web site that
> shows what it will all
> ... The entire 74 page will form, converted to
```

```
> an XSL stylesheet
> ... Driven entirely by the 26 page questions
> document you sent, which
> ... Will drive real questions and answers and
> generate a real will,
> which
> ... Can be printed from the site, read into the
> word plugin for IE, and
     downloaded as a separate file onto the
> user's hard drive
> Things which probably won't get done this phase
> but which would be next:
> ... Textual pages you might want such as terms
> of use
> ... The ability to save and restore partial
> answer files
> ... An order form with working credit card
 > processing
 > To: < kah@heiserlaw.com>
 > Subject: Re: Wednesday @ 3:30pm
 > No problema. We aim to please. In case you've
 > been nervous about the amount for
 > this first phase, we are charging the minimum
 > amount of the price range .
           The balance will be
 > And here's some better news . . . within your
 > alpha web site that we'll be
 > putting together for you, you WILL have
 > functional Word document creation. We
 > both feel this will be important for your
 > investors to see, and because the
 > technology has been created, it is a matter of
 > creating the xsl code that will
 > be specific to the Will and then dropping In
 > the extra code that will create
 > the Word document. THAT technology is now
 > available, it's the time-consuming
 > part of coding each document that will still be
 > very involved each time.
 > We'll talk more this afternoon!
```



```
>>>
 > > > Gabriel,
>>>
> > I spoke with Dan and we can do a 2pm
> conference call with you tomorrow
> > (Wednesday) if you're still free. I have
> been keeping Dan up with what
> > > we have discussed so far, and we look
> forward to moving on to your next
> > step since we know the Word document
> creation will work. We can begin to
> > > outline the expectations for the next phase
> withing our discussion.
> > Here's a start to the list:
> > >
> > > Overall web design .
> > Creation of questions inside site for the
> creation of a Will
> > Help Text area to the right based on
> specific Question asked
> > Possible "More Info" area below each
> question leading to other questions
>>>
> > Navigational tools and information (Privacy
> Policy, How the Site Works,
> > etc.)
>>>
> > Add or subtract to it! We look forward to
> talking with you.
> > >
> > >
> > From: "Gabriel Heiser" < kgh@heiserlaw.com>
> To: "(
> Subject: first mockup of input screens
                        1:23:47 -0600
         : Nice clean design. Of course, it will
> get more cluttered as we
> add in the other pieces to the site (links to
> articles, other attorneys,
> explanations, etc.). I assume we will limit the
> input screens to one
> question at a time, per the EasyStep of Turbo
> Tax; you've currently got
> it set up more like the HotDocs input screens.
> Wouldn't the blank table
> on the right contain help links and
> explanations of the particular
> question facing the user? Also, there needs to
> be some "progress bar"
> Indicator somewhere, to give the user a sense
```